Message Text

UNCLASSIFIED

PAGE 01 JIDDA 05833 231148Z ACTION AGRE-00

INFO OCT-01 NEA-10 ISO-00 EB-08 USIA-15 $/034~\mathrm{W}$

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R 230945Z AUG 77 FM AMEMBASSY JIDDA TO SECSTATE WASHDC 9386 INFO AMEMBASSY KUWAIT AMEMBASSY MANAMA USLO RIYADH

UNCLAS JIDDA 5833

AMCONSUL DHAHRAN

E.O. 11652: N/A

TAGS: BTRA, EAGR, SA (WHITWORTH, J).

SUBJ: AGRICULTURAL TRADE SHOW, NEW ORLEANS

REF: STATE 197605

- 1. REFTEL REPEATED TO DHAHRAN FOR CONSIDERATION. POST BELIEVES VISIT TO DHAHRAN INSTEAD OF RIYADH WOULD BETTER SERVE WHITWORTH'S OBJECTIVES. LARGEST FOOD IMPORTERS IN KINGDOM ARE IN JIDDA. DHAHRAN ALSO HAS SUBSTANTIAL FOOD IMPORTERS, SERVING MOST AFFLUENT REGION IN THE KINGDOM. MOST JIDDA AND DHAHRAN FIRMS HANDLING BULK OF TRADE HAVE BRANCHES IN RIYADH.
- 2. SEPT. 20 AND 30 PRESENTLY SCHEDULED FOR RIYADH FALL ON THURSDAY AND FRIDAY, MUSLIM WEEKEND HOLIDAY: HENCE TIME WOULD BE WASTED. WE SUGGEST THAT WHITWORTH ADVANCE HIS ARRIVAL TO SEPTEMBER 24 AND SPEND THREE DAYS IN JIDDA (SEPT. 24, 25 AND 26) AND TWO DAYS IN DHAHRAN (SEPT. 27 AND 28).
- 3. LOCAL TRADERS DO NOT GENERALLY LIKE GROUP MEETINGS WITH COMPETITORS. WE SUGGEST INDIVIDUAL APPOINTMENTS UNCLASSIFIED

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WITH DOZEN OR SO TOP FIRMS AND DISTRIBUTION OF LITERATURE ON THE NEW ORLEANS TRADE SHOW TO ALL THE TRADERS DURING OR AFTER WHITWORTH'S VISIT.

4. PLEASE INFORM US ASAP RE DECISION IN ORDER PROVIDE ENOUGH TIME TO MAKE HOTEL RESERVATIONS OR OTHER ARRANGEMENTS FOR ACCOMMODATIONS. CONTROL OFFICER:

COMATT EBLAN. WEST

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: VISITS, TRADE FAIRS

Control Number: n/a

Copy: SINGLE
Sent Date: 23-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am

Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks: Document Number: 1977JIDDA05833 Document Source: CORE

Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration:

Film Number: D770304-0151

Format: TEL From: JIDDA

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770834/aaaabclf.tel

Line Count: 64 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: 9aff6856-c288-dd11-92da-001cc4696bcc

Office: ACTION AGRE

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a Reference: 77 STĂTE 197605

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 24-Nov-2004 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1519620 Secure: OPEN Status: NATIVE

Subject: AGRICULTURAL TRADE SHOW, NEW ORLEANS

TAGS: BTRA, EAGR, ETRD, SA, (WHITWORTH, J)

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/9aff6856-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009